

Real Estate Sales Statistics

(Radium, Invermere, Invermere Rural, Canal Flats)

Units Sold			% change month			% change YTD
	Jan-11	Jan-12		2011	2012	
Residential Attached	5	5	0.0	5	5	0.0
Residential Detached	6	4	(33.3)	6	4	(33.3)
Land	0	2	0.0	0	2	0.0
Other	0	1	0.0	0	1	0.0
Total	11	12	9.1	11	12	9.1
Avg Selling Price						
(\$1,000's)	Jan-11	Jan-12		*2011	2012	
Residential Attached	169.3	232.2	37.2	236.5	232.2	(1.8)
Residential Detached	349.3	394.4	12.9	466.4	394.4	(15.4)
Land	0.0	148.5	0.0	228.6	148.5	(35.0)
Other	0.0	115.0	0.0	1656.3	115.0	(93.1)
Total	267.5	262.5	(1.8)	375.0	262.5	(30.0)
	Jan-11	Jan-12		*2011	2012	
Invermere	316.9	340.0	7.3	320.5	340.0	6.1
Invermere Rural	301.2	281.6	(6.5)	362.4	281.6	(22.3)
Radium	198.5	147.0	(25.9)	248.9	147.0	(40.9)
Canal Flats	73.0	0.0	(100.0)	197.4	0.0	(100.0)
Total	267.5	262.5	(1.8)	328.2	262.5	(20.0)
Days On Market						
	Jan-11	Jan-12		*2011	2012	
Residential Attached	150	162	8.4	132	162	23.3
Residential Detached	210	48	(77.1)	119	48	(59.6)
Land	0	126	0.0	258	126	(51.4)
Other	0	0	0.0	0	0	0.0
Total	182	105	(42.7)	153	105	(31.6)
	Jan-11	Jan-12		*2011	2012	
Invermere	297	77	(73.9)	145	77	(46.6)
Invermere Rural	97	55	(43.5)	158	55	(65.4)
Radium	151	231	53.5	132	231	74.9
Canal Flats	132	0	(100.0)	174	0	(100.0)
Total	182	105	(42.7)	153	105	(31.6)
				* YTD Total column denotes whole year average		

Comparative Analysis

(Invermere, Invermere Rural, Radium Hot Springs, Canal Flats)



Comparison		YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Units Sold	2007	452	26	29	46	58	64	54	48	52	28	24	15	8
	2008	257	34	21	21	32	32	28	26	22	21	12	4	4
	2009	216	7	11	8	24	22	17	26	27	31	20	17	6
	2010	229	16	17	27	23	34	27	16	20	16	16	9	8
	2011	11	11	13	16	15	14	26	17	32	16	14	4	9
	2012	12	12	0	0	0	0	0	0	0	0	0	0	0
	% change from 2011	9	9	0	0	0	0	0	0	0	0	0	0	0
Days On Market	*2007	96	96	89	113	78	81	109	90	106	68	133	109	101
	*2008	113	143	83	85	123	74	65	119	127	142	111	204	246
	*2009	146	45	137	133	138	141	166	96	169	143	156	245	114
	*2010	153	160	135	102	104	116	262	105	193	188	193	139	133
	*2011	160	182	135	200	118	49	136	194	151	256	225	217	78
	2012	105	105	0	0	0	0	0	0	0	0	0	0	0
	% change from 2011	(35)	(43)	0	0	0	0	0	0	0	0	0	0	0
Average Selling Price	*2007	352	236	360	372	348	361	359	309	439	396	327	279	246
	*2008	362	309	381	275	325	428	520	290	349	330	371	241	287
	*2009	344	245	266	270	421	367	349	384	324	335	375	247	439
	*2010	328	278	287	448	323	339	288	346	251	331	293	281	488
	*2011	375	267	308	546	386	517	406	299	361	399	240	107	270
	2012	263	263	-	-	-	-	-	-	-	-	-	-	-
	% change from 2011	(30)	(2)	0	0	0	0	0	0	0	0	0	0	0
	* YTD Total column denotes whole year average													

2012 Units Sold

Area	Property Type		Total	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
Invermere	Attached	REA	1	1	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	2	2	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	0	0	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total		3	3	0	0	0	0	0	0	0	0	0	0	0
Invermere Rural	Attached	REA	2	2	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	2	2	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	2	2	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total		6	6	0	0	0	0	0	0	0	0	0	0	0
Radium	Attached	REA	2	2	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	0	0	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	0	0	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	1	1	0	0	0	0	0	0	0	0	0	0	0
	Total		3	3	0	0	0	0	0	0	0	0	0	0	0
Canal Flats	Attached	REA	0	0	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	0	0	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	0	0	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total		0	0	0	0	0	0	0	0	0	0	0	0	0
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	
	Attached	REA	5	5	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	4	4	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	2	2	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	1	1	0	0	0	0	0	0	0	0	0	0	0
	Total		12	12	0	0	0	0	0	0	0	0	0	0	0
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	
	Invermere		3	3	0	0	0	0	0	0	0	0	0	0	0
	Invermere Rural		6	6	0	0	0	0	0	0	0	0	0	0	0
	Radium		3	3	0	0	0	0	0	0	0	0	0	0	0
	Canal Flats		0	0	0	0	0	0	0	0	0	0	0	0	0
	Total		12	12	0	0	0	0	0	0	0	0	0	0	0
				Quarter 1		Quarter 2		Quarter 3		Quarter 4					
				12		0		0		0		0			

2012 Days On Market

Area	Property Type		Total	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
Invermere	Attached	REA	70	70	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	81	81	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	0	0	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total		77	77	0	0	0	0	0	0	0	0	0	0	0
Invermere Rural	Attached	REA	24	24	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	15	15	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	126	126	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total		55	55	0	0	0	0	0	0	0	0	0	0	0
Radium	Attached	REA	347	347	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	0	0	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	0	0	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total		231	231	0	0	0	0	0	0	0	0	0	0	0
Canal Flats	Attached	REA	0	0	0	0	0	0	0	0	0	0	0	0	0
	Detached	RED	0	0	0	0	0	0	0	0	0	0	0	0	0
	Land	LND	0	0	0	0	0	0	0	0	0	0	0	0	0
	Other	OTH	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total		0	0	0	0	0	0	0	0	0	0	0	0	0
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	
	Attached	REA	162	162	0	0	0	0	0	0	0	0	0	0	
	Detached	RED	48	48	0	0	0	0	0	0	0	0	0	0	
	Land	LND	126	126	0	0	0	0	0	0	0	0	0	0	
	Other	OTH	0	0	0	0	0	0	0	0	0	0	0	0	
	Total		105	105	0	0	0	0	0	0	0	0	0	0	
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	
	Invermere		77	77	0	0	0	0	0	0	0	0	0	0	
	Invermere Rural		55	55	0	0	0	0	0	0	0	0	0	0	
	Radium		231	231	0	0	0	0	0	0	0	0	0	0	
	Canal Flats		0	0	0	0	0	0	0	0	0	0	0	0	
	Total		105	105	0	0	0	0	0	0	0	0	0	0	
				Quarter 1	Quarter 2	Quarter 3	Quarter 4								
				105	0	0	0								

2012 Average Selling Prices (\$1,000's)



Area	Property Type		Total	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
Invermere	Attached	REA	300.0	300.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Detached	RED	360.0	360.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Land	LND	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Other	OTH	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total		340.0	340.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Invermere Rural	Attached	REA	267.5	267.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Detached	RED	428.8	428.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Land	LND	148.5	148.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Other	OTH	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total		281.6	281.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Radium	Attached	REA	163.0	163.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Detached	RED	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Land	LND	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Other	OTH	115.0	115.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total		147.0	147.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Canal Flats	Attached	REA	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Detached	RED	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Land	LND	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Other	OTH	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	
	Attached	REA	232.2	232.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Detached	RED	394.4	394.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Land	LND	148.5	148.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Other	OTH	115.0	115.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total		262.5	262.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	
	Invermere		340.0	340.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Invermere Rural		281.6	281.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Radium		147.0	147.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Canal Flats		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total		262.5	262.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
			Quarter 1			Quarter 2			Quarter 3			Quarter 4			
			262.5			0.0			0.0			0.0			