

Real Estate Sales Statistics

(Radium, Invermere, Invermere Rural, Canal Flats)

Units Sold			% change			% change
	Apr-11	Apr-12	month	2011	2012	YTD
Residential Attached	5	2	(60.0)	22	18	(18.2)
Residential Detached	8	8	0.0	27	28	3.7
Land	2	4	100.0	5	11	120.0
Other	0	0	0.0	0	1	0.0
Total	15	14	(6.7)	55	58	5.5
	Apr-11	Apr-12				
Invermere	2	6	200.0	12	18	50.0
Invermere Rural	11	7	(36.4)	32	33	3.1
Radium	2	1	(50.0)	10	7	(30.0)
Canal Flats	0	0	0.0	0	0	0.0
Total	15	14	(6.7)	55	58	5.5
Avg Selling Price						
(\$1,000's)	Apr-11	Apr-12		*2011	2012	
Residential Attached	259.8	326.2	25.6	236.5	261.6	10.6
Residential Detached	453.8	528.8	16.5	466.4	488.2	4.7
Land	430.0	180.5	(58.0)	228.6	137.5	(39.8)
Other	0.0	0.0	0.0	1656.3	115.0	(93.1)
Total	385.9	400.3	3.7	375.0	344.9	(8.0)
	Apr-11	Apr-12		*2011	2012	
Invermere	389.5	290.8	(25.3)	320.5	306.8	(4.3)
Invermere Rural	405.5	525.3	29.6	362.4	400.9	10.6
Radium	275.0	182.3	(33.7)	248.9	179.3	(27.9)
Canal Flats	0.0	0.0	0.0	197.4	0.0	(100.0)
Total	385.9	400.3	3.7	328.2	344.9	5.1
Days On Market						
	Apr-11	Apr-12		*2011	2012	
Residential Attached	217	281	29.6	132	217	65.2
Residential Detached	45	111	146.8	119	121	2.0
Land	162	39	(76.0)	258	119	(53.9)
Other	0	0	0.0	0	90	0.0
Total	118	115	(2.7)	153	150	(1.7)
	Apr-11	Apr-12		*2011	2012	
Invermere	245	144	(41.3)	145	151	3.9
Invermere Rural	82	93	13.2	158	147	(7.0)
Radium	186	89	(52.2)	132	163	23.3
Canal Flats	0	0	0.0	174	0	(100.0)
Total	118	115	(2.7)	153	150	(1.7)
				* YTD Total column denotes whole year average		

Comparative Analysis

(Invermere, Invermere Rural, Radium Hot Springs, Canal Flats)



Comparison			YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Units Sold	2007	452	452	26	29	46	58	64	54	48	52	28	24	15	8
	2008	257	257	34	21	21	32	32	28	26	22	21	12	4	4
	2009	216	216	7	11	8	24	22	17	26	27	31	20	17	6
	2010	229	229	16	17	27	23	34	27	16	20	16	16	9	8
	2011	187	55	11	13	16	15	14	26	17	32	16	14	4	9
	2012	58	58	12	15	17	14	0	0	0	0	0	0	0	0
	% change from 2011		5	9	15	6	(7)	0	0	0	0	0	0	0	0
Days On Market	*2007		96	96	89	113	78	81	109	90	106	68	133	109	101
	*2008		113	143	83	85	123	74	65	119	127	142	111	204	246
	*2009		146	45	137	133	138	141	166	96	169	143	156	245	114
	*2010		153	160	135	102	104	116	262	105	193	188	193	139	133
	*2011		160	182	135	200	118	49	136	194	151	256	225	217	78
	2012		150	120	209	149	115	0	0	0	0	0	0	0	0
	% change from 2011		(6)	(35)	54	(25)	(3)	0	0	0	0	0	0	0	0
Average Selling Price	*2007		352	236	360	372	348	361	359	309	439	396	327	279	246
	*2008		362	309	381	275	325	428	520	290	349	330	371	241	287
	*2009		344	245	266	270	421	367	349	384	324	335	375	247	439
	*2010		328	278	287	448	323	339	288	346	251	331	293	281	488
	*2011		375	267	308	546	386	517	406	299	361	399	240	107	270
	2012		345	263	309	390	400	-	-	-	-	-	-	-	-
	% change from 2011		(8)	(2)	0	(29)	4	0	0	0	0	0	0	0	0
	* YTD Total column denotes whole year average														